To: WELL Board
From: Maurice Weitman
Date: November 6, 1992

Subject: Proposed agenda for Board Meeting of November 9, 1992

A meeting of the WELL's Board of Directors is scheduled for Monday, November 9, 1992, at the offices of **Rosewood Stone Group, 1505 Bridgeway #201, Sausalito.** (415/331-4400) It will run from 10 am through 2 pm, and will include a working lunch.

The objectives of the meeting are as follows:

Review second and third quarter performance
Discussion and approval of a revised budget for 1992
Discussion and approval of a budget for 1993
Review of lost business statistics and plans to reduce same
Discussion and approval of an employee/organization bonus plan
Formalization of the use of "wellconf" to conduct Board business
Medium and long-term view of the business

Proposed Agenda

When	Who	What
10:00	Mike	Call meeting to order
10:05	Mike	Review and accept agenda
10:10	Mike	Review and accept minutes from previous meeting
10:15	Maurice	Presentation of second and third quarter financials with discussion of variances from approved budget and approval of revisions for the balance of 1992
10:45	Maurice	Discussion and approval of proposed 1993 Budget Current system status Capital expenditure and upgrade plans Discussion and approval of bonus plan Discussion of business retention Discussion of business direction
12:00	Lunch break	
12:15	Maurice	Continuation of above items
2:00	MEW	Adjourn

I'm looking forward to seeing and working with you!

Maurice